



# Malaysia Results Review

15 June 2020

# Consumer Non-cyclical | Rubber Products

# Comfort Gloves (CG MK)

# Neutral (Maintained)

# Satisfactory 1QFY21 Results

pile and larger equity base.

Target Price (Return): MYR3.18 (+8%) Price: MYR2.93 Market Cap: USD401m Avg Daily Turnover (MYR/USD) 93.5m/21.7m

• Maintain NEUTRAL and TP of MYR3.18, with 9% expected total return. 1QFY21 earnings met expectations. Near term sentiment may be affected by news of the US Food and Drug Administration's (FDA) import alert. However, share price downside is limited due to strong earnings prospects. Our TP is based on 25x 2021F P/E - 30% discount vs peer average. This

# **Analyst**

is to reflect its smaller market cap and liquidity to peers.

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• Earnings met expectations. Comfort Glove's 1QFY21 (Jan) net profit of MYR16.3m, accounted for 38% of our FY21F. We deemed it as in line - we expect higher logistics cost from 2QFY21F. A comparison against consensus is not available due to a lack of coverage on the stock.



	company announced an interim DPS of 1.5 sen (ex-date: 5 Aug).
•	1QFY21 net profit rose was MYR16.3m (60% QoQ, 94% YoY). 1QFY21 revenue grew to MYR152.9m (10% QoQ, 27% YoY) due to an increase in sales volume. The quarterly increase in revenue was mainly contributed from the strengthening of the USD against the MYR. Overall, the higher
	revenue was thanks to lower production cost contributed from the increase

Avg Daily Turnover (MYR/USD)	93.5m/21.7m
52-wk Price low/high (MYR)	0.61 - 4.20
Free-Float (%)	37
Shares outstanding (m)	583
Expected Share Price Return	8.5
Expected Dividend Return	0.7
Expected Total Return	9.2

in productivity of existing and new production lines. • Lower net gearing. As at end-1QFY21, net gearing declined to 0.08x. This is an improvement as compared to 4QFY20's 0.16x due to a higher cash

# Shareholders (%)

• Prospects. The company expects higher gloves consumption in the long run due to rising global health awareness in view of COVID-19. It also acknowledged gloves shortage in the global market.

Cheang Phoy Ken 18.1% Keen Setup SB 12.2%

• Maintain NEUTRAL with TP of MYR3.18. FY20F-22F earnings are unchanged. Although we expect the company to register higher earnings in FY21F, its near-term earnings may be weaker QoQ due to higher logistics

# **Additional Data**

• Risks. Downside/upside risks to our call are higher-/lower-than-expected increase in raw material prices, as well as heightened/easing competition among rubber glove players.

Bursa Code	2127
Listing Market	Main Board
Beta	
3-Month Average Volume ('000)	93.5
ROA (%)	6.8

# **Share Performance (%)**

	YTD	1m	3m	6m	12m
Absolute	270.9	29.1	233.0	288.1	261.7
Relative	273.6	17.1	224.1	289.5	268.1



Source: Bloomberg

Forecasts and Valuation	Jan-19	Jan-20	Jan-21F	Jan-22F	Jan-23F
Total turnover (MYRm)	474	511	566	677	784
Recurring net profit (MYRm)	28	33	44	76	88
Recurring net profit growth (%)	(29.0)	19.0	31.1	75.1	15.1
Recurring P/E (x)	61.23	50.95	39.25	22.42	19.48
P/B (x)	6.1	5.4	4.6	3.8	3.2
P/CF (x)	152.78	22.71	25.43	17.62	15.00
Dividend Yield (%)	0.3	0.5	0.7	0.8	1.0
EV/EBITDA (x)	33.59	25.75	21.25	13.39	11.41
Return on average equity (%)	10.7	11.3	12.8	18.6	17.9
Net debt to equity (%)	24.0	16.0	7.3	net cash	net cash

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# **Financial Exhibits**

ASIA	
Malaysia	
Consumer Nor	٦

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# **Comfort Gloves**

CG MK Neutral

# Valuation basis

25x 2021F P/E

# Key drivers

- i. Expansion in production capacity; ii. Increase in demand for gloves among developing nations.

# Key risks

- i. Fluctuation in raw materials prices;
- ii. Competition among rubber glove manufacturers.

# **Company Profile**

Comfort Gloves (Comfort) is involved in the manufacturing and trading of natural and synthetic speciality examination gloves. These gloves are exported to North America, Oceania, the Middle East, Europe, South America, Africa and the Asia-Pacific.

Financial summary (MYR)	Jan-19	Jan-20	Jan-21F	Jan-22F	Jan-23F
Recurring EPS	0.05	0.06	0.07	0.13	0.15
DPS	0.01	0.02	0.02	0.02	0.03
BVPS	0.48	0.54	0.64	0.77	0.92
Return on average equity (%)	10.7	11.3	12.8	18.6	17.9

Valuation metrics	Jan-19	Jan-20	Jan-21F	Jan-22F	Jan-23F
Recurring P/E (x)	61.23	50.95	39.25	22.42	19.48
P/B (x)	6.1	5.4	4.6	3.8	3.2
FCF Yield (%)	(3.1)	1.1	2.0	3.7	4.7
Dividend Yield (%)	0.3	0.5	0.7	0.8	1.0
EV/EBITDA (x)	33.59	25.75	21.25	13.39	11.41
EV/EBIT (x)	48.08	38.20	28.87	16.42	13.82

Income statement (MYRm)	Jan-19	Jan-20	Jan-21F	Jan-22F	Jan-23F
Total turnover	474	511	566	677	784
Gross profit	57	65	83	131	154
EBITDA	53	68	82	126	142
Depreciation and amortisation	(16)	(22)	(22)	(23)	(25)
Operating profit	37	46	60	103	117
Net interest	(1)	(4)	(3)	(2)	(2)
Pre-tax profit	35	42	57	100	115
Taxation	(8)	(8)	(14)	(24)	(28)
Reported net profit	28	33	44	76	88
Recurring net profit	28	33	44	76	88

Cash flow (MYRm)	Jan-19	Jan-20	Jan-21F	Jan-22F	Jan-23F
Change in working capital	(38.6)	11.1	(14.5)	(28.9)	(28.4)
Cash flow from operations	11.2	74.4	67.2	97.0	113.9
Capex	(63.7)	(56.4)	(33.0)	(33.0)	(33.0)
Cash flow from investing activities	(63.4)	(56.4)	(33.0)	(33.0)	(33.0)
Dividends paid	(5.6)	(8.7)	(11.5)	(14.4)	(17.3)
Cash flow from financing activities	47.2	(6.1)	(24.5)	(24.4)	(27.3)
Cash at beginning of period	28.6	23.4	34.9	44.3	83.6
Net change in cash	(4.9)	11.9	9.7	39.5	53.5
Ending balance cash	23.7	35.3	44.6	83.8	137.1

Balance sheet (MYRm)	Jan-19	Jan-20	Jan-21F	Jan-22F	Jan-23F
Total cash and equivalents	23	35	44	84	137
Tangible fixed assets	236	271	282	292	300
Total assets	455	483	526	616	718
Short-term debt	64	57	44	34	24
Total long-term debt	26	27	27	27	27
Total liabilities	177	172	156	169	184
Total equity	278	311	370	447	534
Total liabilities & equity	455	483	526	616	718

Key metrics	Jan-19	Jan-20	Jan-21F	Jan-22F	Jan-23F
Revenue growth (%)	12.5	7.7	10.9	19.6	15.7
Recurrent EPS growth (%)	(25.7)	20.2	29.8	75.1	15.1
Gross margin (%)	12.1	12.7	14.7	19.3	19.6
Operating EBITDA margin (%)	11.1	13.2	14.4	18.6	18.2
Net profit margin (%)	5.9	6.5	7.7	11.2	11.2
Dividend payout ratio (%)	20.1	26.4	26.5	18.9	19.7
Capex/sales (%)	13.4	11.0	5.8	4.9	4.2
Interest cover (x)	25.0	11.4	21.0	41.7	57.0

Source: Company data, RHB



Figure 1: 1QFY20 results snapshot

FYE Jan (MYRm)	1QFY20	4QFY20	1QFY21	QoQ (%)	YoY (%)	Comments
Revenue	120.0	138.6	152.9	10.3	27.5	Higher sales volume
EBITDA	16.4	20.3	29.7	46.5	81.1	
EBITDA Margin (%)	13.7	14.6	19.4			
Depreciation	(4.8)	(5.9)	(6.4)	8.0	33.5	
EBIT	11.6	14.4	23.3	62.3	100.7	
EBIT Margin (%)	9.7	10.4	15.2	47.2	57.5	
Interest expense	(1.1)	(1.1)	(1.1)	(6.1)	0.5	
EI/Others	(0.6)	(0.1)	0.3	nm	nm	
Pretax profit	10.6	13.2	22.2	68.2	110.7	
Pretax Margin (%)	8.8	9.5	14.5			
Tax	(2.1)	(3.0)	(5.9)	97.8	175.3	
Effective tax rate (%)	20.3	22.6	26.5			
Minority Interest	0.0	0.0	0.0	nm	nm	
Net Profit	8.4	10.2	16.3	59.5	94.3	38% of our FY21F
Core Profit	8.4	10.2	16.3	59.5	94.3	Deemed in line as we expect higher logistic cost from
Net Margin (%)	7.0	7.4	10.7			2QFY21

Source: Company data, RHB

# **Recommendation Chart**



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Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2020-05-28	Neutral	3.18	3.45
2019-12-17	Buy	1.08	0.76
2018-12-19	Buy	1.21	0.86
2018-10-01	Neutral	0.87	0.93
2018-06-28	Neutral	0.76	0.80

Source: RHB, Bloomberg

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Share price may exceed 10% over the next 12 months Buy:

**Trading Buy:** Share price may exceed 15% over the next 3 months, however longerterm outlook remains uncertain

Share price may fall within the range of +/- 10% over the next

12 months

Target price has been attained. Look to accumulate at lower levels Take Profit: Share price may fall by more than 10% over the next 12 months Sell:

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